

## VACATION RENTAL MARKET ANALYSIS Lake of the Ozarks Area

# Invest in a vacation rental with confidence.

The intel below uses a combination of vacation rental performance statistics and broader market trends to reveal how properties in this area performed on average in the last 12 months. It's the must-know historical data you need to help make smart buying decisions.\*



TOP EVOLVE PERFORMER

\$1013

AVERAGE DAILY RATE

**5 BEDROOMS** 

## How has home size affected performance?

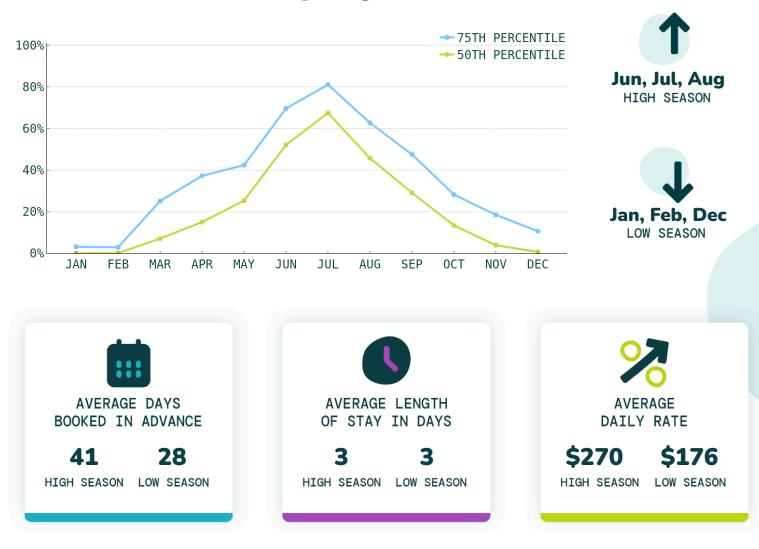
|                       | C                        | ::~                      | •                            |                         |
|-----------------------|--------------------------|--------------------------|------------------------------|-------------------------|
| NUMBER OF<br>BEDROOMS | AVERAGE<br>NIGHTS BOOKED | AMOUNT OF<br>YEAR BOOKED | LOCAL INVENTORY<br>BREAKDOWN | TOP EVOLVE<br>PERFORMER |
| 1                     | 90                       | 25%                      | 13%                          | 2 BEDROOMS              |
| 2                     | 95                       | 26%                      | 27%                          |                         |
| 3                     | 80                       | 22%                      | 38%                          | BOOKED                  |
| 4                     | 78                       | 21%                      | 12%                          |                         |
| 5                     | 106                      | 29%                      | 5%                           |                         |

### How much revenue have owners earned?

|                       | 2                     |                                   | II                                |
|-----------------------|-----------------------|-----------------------------------|-----------------------------------|
| NUMBER OF<br>BEDROOMS | AVERAGE<br>DAILY RATE | AVERAGE YEARLY<br>REVENUE TOP 50% | AVERAGE YEARLY<br>REVENUE TOP 75% |
| 1                     | \$106                 | \$11,053                          | \$16,430                          |
| 2                     | \$131                 | \$14,011                          | \$19,538                          |
| 3                     | \$192                 | \$20,894                          | \$27,839                          |
| 4                     | \$301                 | \$32,529                          | \$42,079                          |
| 5                     | \$436                 | \$55,323                          | \$82,258                          |

#### Work with Evolve to find your best vacation home. realestate@evolve.com | evolve.com

# What has annual occupancy looked like?



# Make vacation rental investment easy.

Whether you're looking for that first vacation home or your next dream property, we have the resources and expertise to help.





Experts









\*This analysis is not a guarantee or offer of performance by Evolve. It is intended to show only the range of average outcomes seen in the market last year, is not exclusively based on actual Evolve customer accounts, and does not reflect the effect of future changes in economic and market factors. This analysis includes data for Lake of the Ozarks Area from 04/01/23 - 04/01/24.

# evolve