

## Invest in a vacation rental with confidence.

The intel below uses a combination of vacation rental performance statistics and broader market trends to reveal how properties in this area performed on average in the last 12 months. It's the must-know historical data you need to help make smart buying decisions.\*



## How has home size affected performance?

NUMBER OF BEDROOMS	AVERAGE NIGHTS BOOKED	AMOUNT OF YEAR BOOKED	LOCAL INVENTORY BREAKDOWN
1	115	32%	20%
2	118	32%	29%
3	117	32%	27%
4	129	35%	13%
5	134	37%	5%

### TOP EVOLVE PERFORMER

- 2 BEDROOMS
- 235 NIGHTS BOOKED

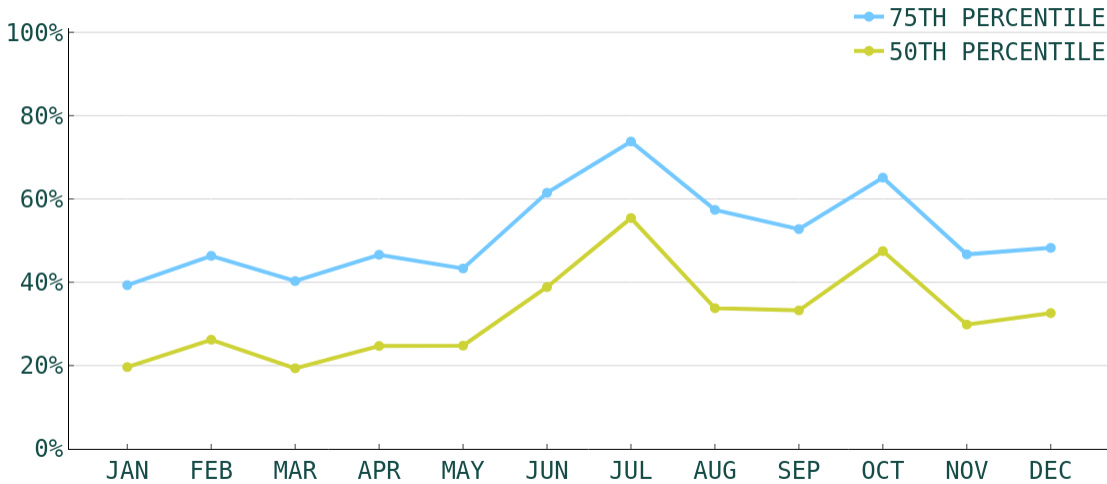
## How much revenue have owners earned?

NUMBER OF BEDROOMS	AVERAGE DAILY RATE	AVERAGE YEARLY REVENUE TOP 50%	AVERAGE YEARLY REVENUE TOP 75%
1	\$111	\$13,072	\$21,367
2	\$145	\$18,287	\$26,368
3	\$191	\$24,695	\$36,578
4	\$264	\$36,634	\$52,913
5	\$378	\$57,934	\$79,501

### TOP EVOLVE PERFORMER

- 5 BEDROOMS
- \$835 AVERAGE DAILY RATE

# What has annual occupancy looked like?



**Jun, Jul, Oct**  
HIGH SEASON



**Jan, Mar, Apr**  
LOW SEASON



AVERAGE DAYS  
BOOKED IN ADVANCE

**34      34**

HIGH SEASON    LOW SEASON



AVERAGE LENGTH  
OF STAY IN DAYS

**3      3**

HIGH SEASON    LOW SEASON



AVERAGE  
DAILY RATE

**\$186      \$179**

HIGH SEASON    LOW SEASON

## Make vacation rental investment easy.

Whether you're looking for that first vacation home or your next dream property, we have the resources and expertise to help.



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\*This analysis is not a guarantee or offer of performance by Evolve. It is intended to show only the range of average outcomes seen in the market last year, is not exclusively based on actual Evolve customer accounts, and does not reflect the effect of future changes in economic and market factors. This analysis includes data for Blue Ridge Mountains Area from 02/01/23 - 02/01/24.

