## © evolve <br> RENTAL INCOME ESTIMATE

107 RUFOUS LN, SEDONA, AZ

| MONTH | AVERAGE PERFORMANCE |  |  | HIGH PERFORMANCE |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AVG. NIGHTLY RATE | $\begin{aligned} & \text { NIGHTS } \\ & \text { BOOKED } \end{aligned}$ | TOTAL EARNINGS | AVG. NIGHTLY RATES | NIGHTS BOOKED | TOTAL EARNINGS |
| January | \$364 | 14 | \$5,092 | \$385 | 15 | \$5,775 |
| February | \$345 | 18 | \$6,212 | \$366 | 19 | \$6,954 |
| March | \$539 | 21 | \$11,315 | \$571 | 22 | \$12,562 |
| April | \$632 | 19 | \$11,999 | \$669 | 20 | \$13,380 |
| May | \$445 | 14 | \$6,237 | \$472 | 15 | \$7,080 |
| June | \$397 | 16 | \$6,355 | \$421 | 17 | \$7,157 |
| July | \$339 | 16 | \$5,429 | \$359 | 17 | \$6,103 |
| August | \$286 | 10 | \$2,856 | \$303 | 11 | \$3,333 |
| September | \$415 | 16 | \$6,639 | \$440 | 17 | \$7,480 |
| October | \$754 | 16 | \$12,067 | \$799 | 17 | \$13,583 |
| November | \$501 | 14 | \$7,019 | \$531 | 15 | \$7,965 |
| December | \$602 | 14 | \$8,425 | \$638 | 15 | \$9,570 |
| TOTALS: |  | 188 | \$89,645 |  | 200 | \$100,942 |

(Rates reflect a blended average for each time period. Applicable taxes and cleaning fees are not included.)

AVG. PERFORMANCE
\$8,965
HIGH PERFORMANCE
EVOLVE MANAGEMENT FEE - 10\%
NET RENTAL INCOME*
\$80,681
$\$ 90,848$

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for an industry-low management fee of $10 \%$.
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