## *evolve* Rental income estimate

|           | AVERAGE PERFORMANCE  |                  |                   | HIGH PERFORMANCE         |                  |                   |
|-----------|----------------------|------------------|-------------------|--------------------------|------------------|-------------------|
| молтн     | AVG. NIGHTLY<br>RATE | NIGHTS<br>BOOKED | TOTAL<br>EARNINGS | AVG.<br>NIGHTLY<br>RATES | NIGHTS<br>BOOKED | TOTAL<br>EARNINGS |
| January   | \$194                | 16               | \$3,097           | \$201                    | 17               | \$3,418           |
| February  | \$214                | 17               | \$3,634           | \$227                    | 18               | \$4,093           |
| March     | \$162                | 18               | \$2,907           | \$166                    | 19               | \$3,147           |
| April     | \$163                | 15               | \$2,440           | \$169                    | 16               | \$2,705           |
| May       | \$162                | 14               | \$2,269           | \$167                    | 15               | \$2,503           |
| June      | \$165                | 15               | \$2,480           | \$176                    | 16               | \$2,808           |
| July      | \$166                | 18               | \$2,987           | \$177                    | 19               | \$3,358           |
| August    | \$161                | 15               | \$2,420           | \$170                    | 16               | \$2,716           |
| September | \$167                | 13               | \$2,173           | \$175                    | 14               | \$2,453           |
| October   | \$196                | 13               | \$2,553           | \$212                    | 14               | \$2,967           |
| November  | \$179                | 12               | \$2,143           | \$189                    | 13               | \$2,458           |
| December  | \$236                | 12               | \$2,827           | \$256                    | 13               | \$3,328           |
| TOTALS:   |                      | 178              | \$31,930          |                          | 190              | \$35,953          |

## 75-337 ALOHA KONA DR, KAILUA-KONA, HI

(Rates reflect a blended average for each time period. Applicable taxes and cleaning fees are not included.)

|                                    | AVG. PERFORMANCE | HIGH PERFORMANCE |
|------------------------------------|------------------|------------------|
| <b>EVOLVE MANAGEMENT FEE - 10%</b> | \$3,193          | \$3,595          |
| NET RENTAL INCOME*                 | \$28,737         | \$32,358         |

## **COMPARABLE PROPERTIES**

| Unbeatable performance and unrivaled flexibility<br>for an <b>industry–low management fee of 10%</b> .   |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
| sales@eve  | olve.com   | <u>Try.evolve.com</u>  |  |  |  |  |  |
| *Rental performance projection is not a guarantee or offer of p<br>average performance of similar properties and/or market areas<br>market factors. Holidays and events are reviewed during Analysis<br>The performance of an individual property may vary. Evolve doe<br>al estate mofiessional to discuss event secrific situations. | ; is not exclusively based on actual Evolve custome<br>s. Rates reflect Standards for the selected time per<br>s not provide investment advice or recommendati | er accounts, and does not reflect the eff<br>iods. Assumptions: (Full Calendar Contr<br>ons on buying or selling property. You s | fect of future changes in economic and<br>rol, Rate Control, Minimum Stay Control).<br>should consult a financial adviser and/or |  |  |  |  |

CAP Rates calculations use a fixed 30% expense.