



# RENTAL INCOME ESTIMATE

44 MIDDLETOWN AVE, OLD SAYBROOK, CT 06475

| MONTH                              | AVERAGE PERFORMANCE  |               |                 | HIGH PERFORMANCE     |               |                 |
|------------------------------------|----------------------|---------------|-----------------|----------------------|---------------|-----------------|
|                                    | AVERAGE NIGHTLY RATE | NIGHTS BOOKED | TOTAL EARNINGS  | AVERAGE NIGHTLY RATE | NIGHTS BOOKED | TOTAL EARNINGS  |
| January                            | \$219                | 2             | \$438           | \$230                | 2             | \$483           |
| February                           | \$221                | 4             | \$884           | \$232                | 4             | \$975           |
| March                              | \$225                | 3             | \$675           | \$236                | 3             | \$744           |
| April                              | \$225                | 12            | \$2,700         | \$236                | 13            | \$2,977         |
| May                                | \$249                | 13            | \$3,237         | \$261                | 14            | \$3,569         |
| June                               | \$263                | 18            | \$4,734         | \$276                | 19            | \$5,219         |
| July                               | \$270                | 20            | \$5,400         | \$284                | 21            | \$5,954         |
| August                             | \$284                | 14            | \$3,976         | \$298                | 15            | \$4,384         |
| September                          | \$236                | 12            | \$2,832         | \$248                | 13            | \$3,122         |
| October                            | \$225                | 12            | \$2,700         | \$236                | 13            | \$2,977         |
| November                           | \$225                | 5             | \$1,125         | \$236                | 5             | \$1,240         |
| December                           | \$239                | 5             | \$1,195         | \$251                | 5             | \$1,317         |
| <b>TOTALS*</b>                     | <b>\$240</b>         | <b>120</b>    | <b>\$29,896</b> | <b>\$252</b>         | <b>126</b>    | <b>\$32,960</b> |
| <b>EVOLVE MANAGEMENT FEE - 10%</b> |                      |               | <b>\$2,990</b>  |                      |               | <b>\$3,296</b>  |

**NET RENTAL INCOME\***

**\$26,906**

**\$29,664**

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for an industry-low management fee of 10%\*.

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\*Holidays and events are reviewed during Analysis. Rates reflect Standards for the selected time periods. Revenue from cleaning fees, taxes, and any other associated fees not included. Assumptions: Full Calendar Control, Rate Control, Min Stay Control. Projections are subject to change.\*\*Rental performance projection is not a guarantee or offer of performance by Evolve. The projection is intended to show only an expected range of possible outcomes based on historical average performance of similar properties and/or market areas, is not exclusively based on actual Evolve customer accounts, and does not reflect the effect of future changes in economic and market factors. The performance of an individual property may vary. Evolve does not provide investment advice or recommendations on buying or selling property. You should consult a financial adviser and/or real estate professional to discuss your specific situation. You may incur additional costs, fees or taxes, including for providers you choose for on-site guest assistance, maintenance, and concierge.